




TEKSTİLBANK


Earnings Presentation
March 31, 2009 / BRSA Consolidated

Cautious and conservative approach continues as uncertainty in the environment remains...

#1 priority: *To ensure financial flexibility through this economic downturn*



Focus shift in this complex environment... Focal points in 2009:

- Maintaining liquidity
 - Preserving capital
 - Close cost monitoring and execution of structural cost reduction
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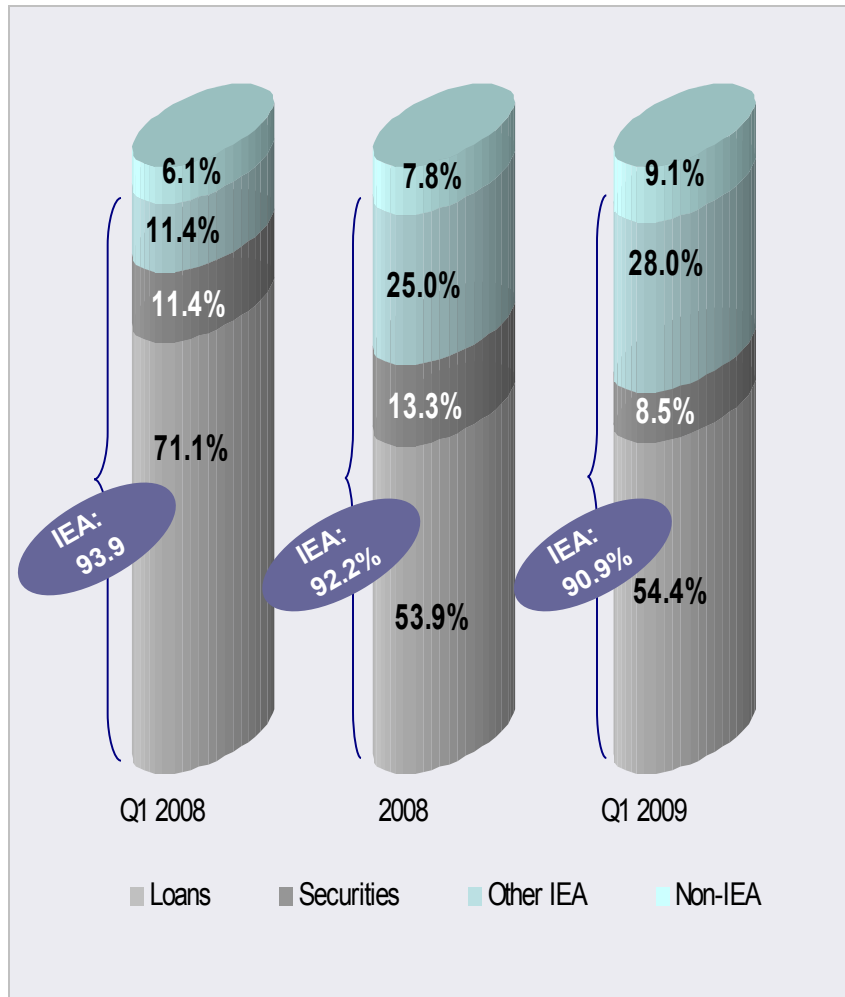
Highlights of Q1 2009:

- Further shrinkage in the loanbook, accordingly, not an aggressive approach on the deposit side
- High capital adequacy
- Increase in NPLs mainly due to the shrinkage in the loanbook
- Margin improvement and trading gains due to easing in interest rates on deposits
- Strict cost measures starting to result in decline in operating expenses

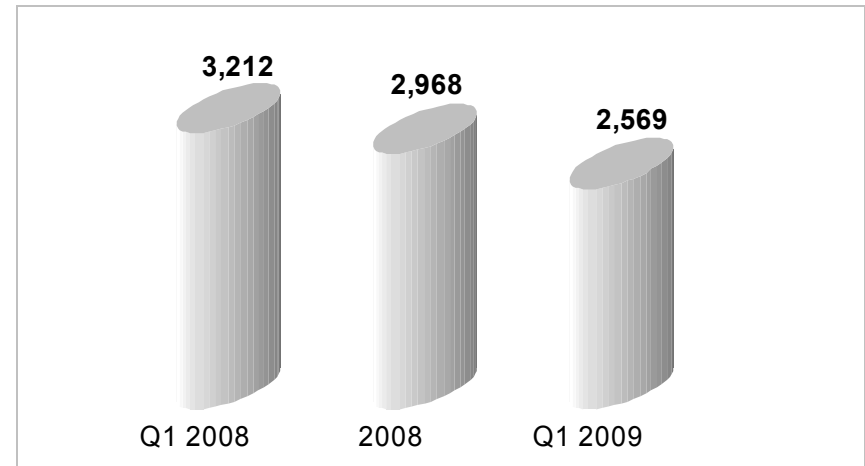
 *Improved profitability...*

Focus shift to liquidity rather than growth remains in this uncertain environment...

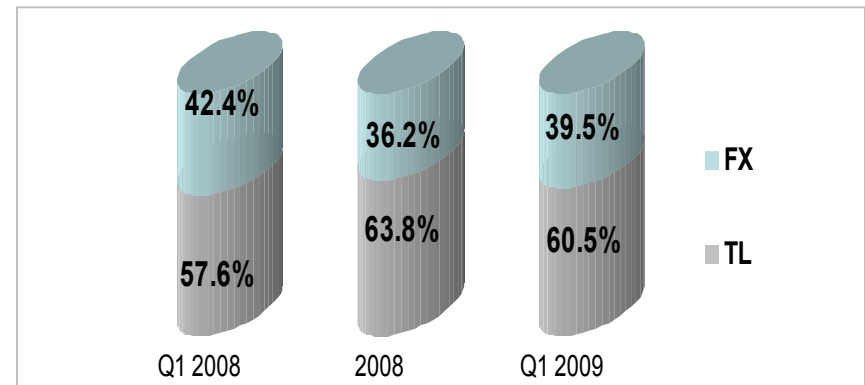
Composition of Assets



Total Assets (TRY mn)

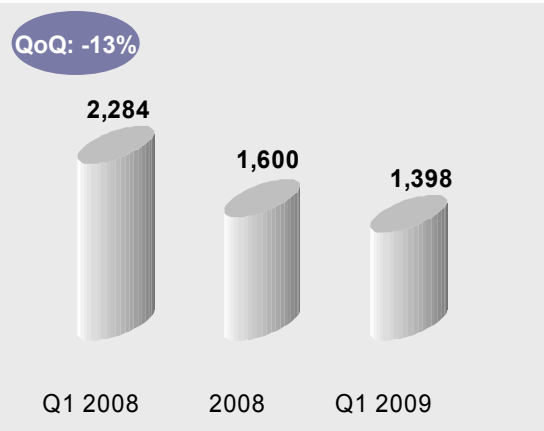


Currency Composition of Assets

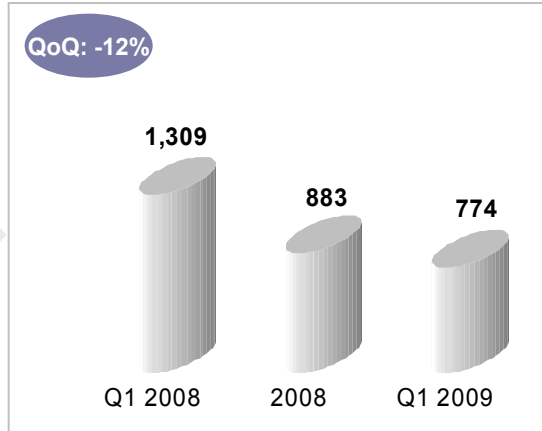


Shrinkage in the loanbook continued in Q109 due to complex market conditions, yet at a slower pace...

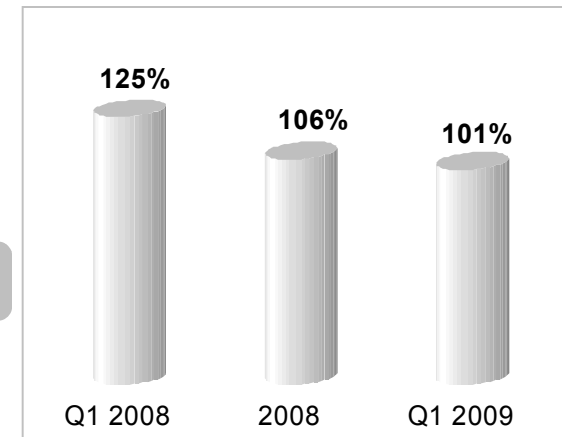
Total Cash Loans (TRY mn)



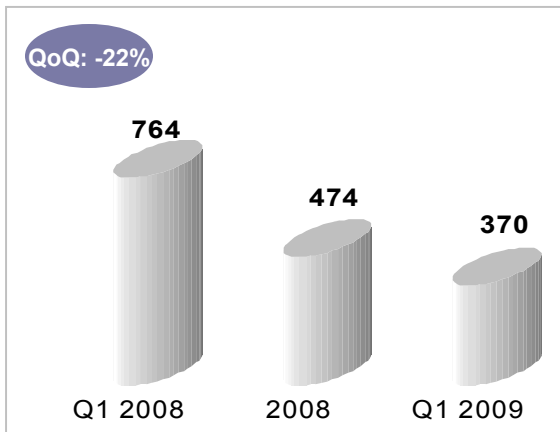
TL Cash Loans (TRY mn)



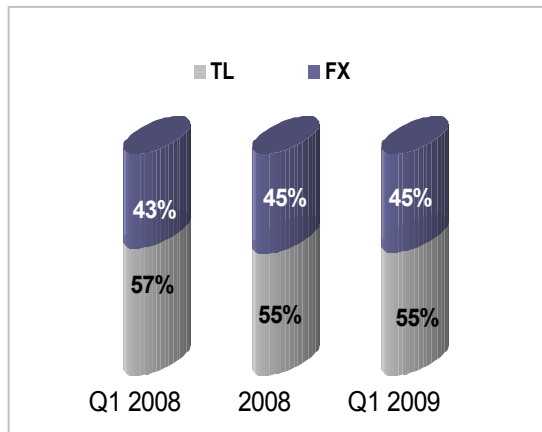
Loans / Deposits



FX Cash Loans (US\$ mn)



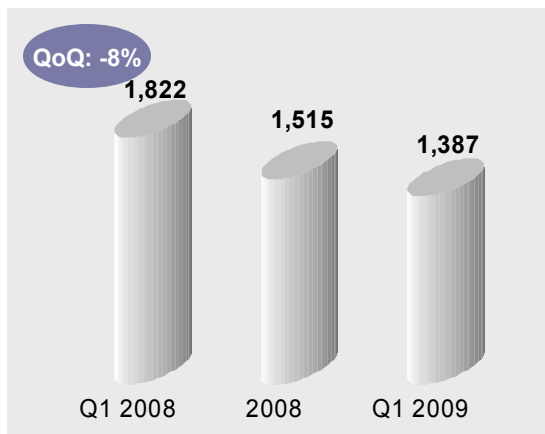
Currency Breakdown of Cash Loans



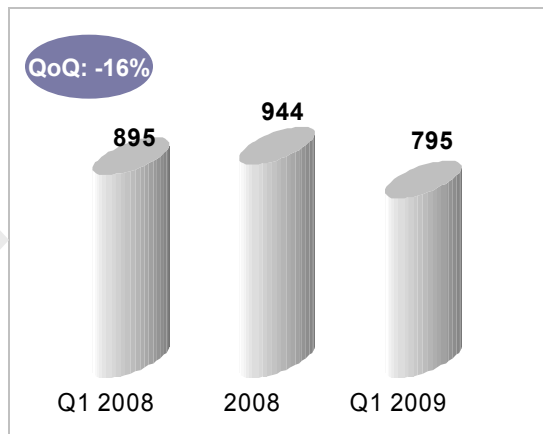
FX indexed cash loans are included in FX cash loans

Declining loan volumes dragged down funding needs...

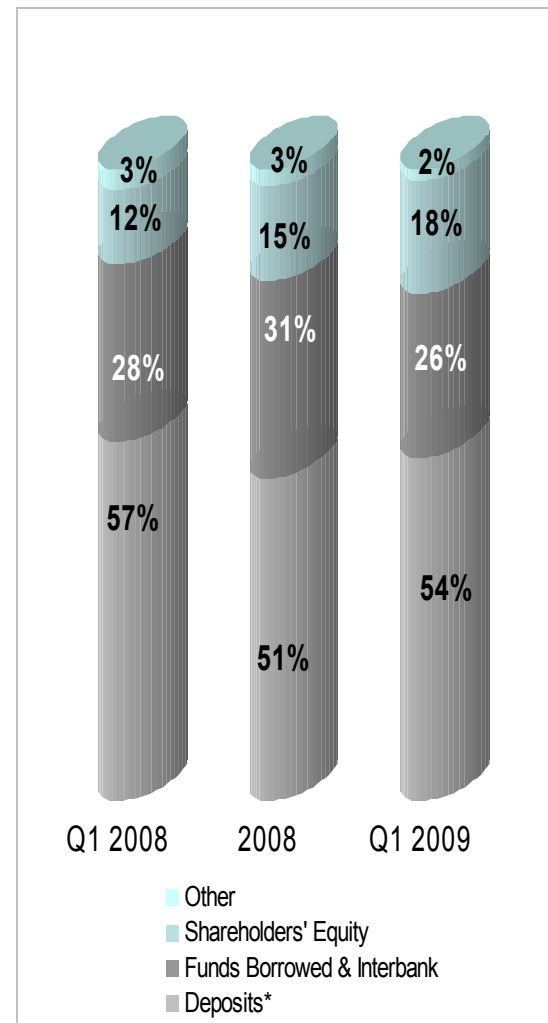
Total Deposits* (TRY mn)



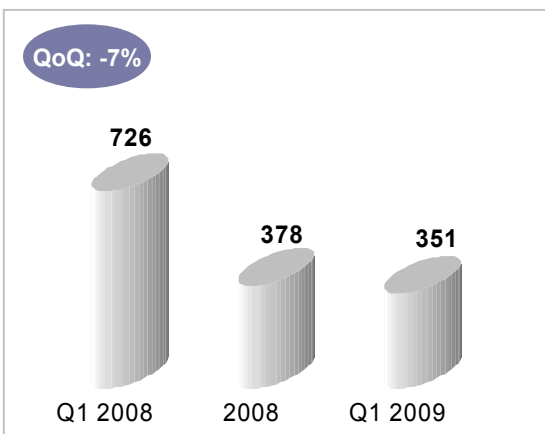
TL Deposits* (TRY mn)



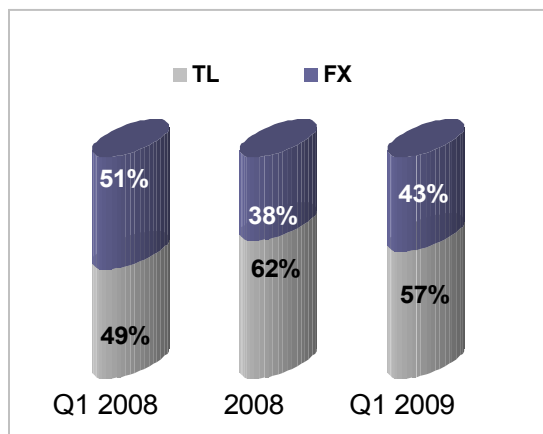
Composition of Liabilities & SHE



FX Deposits* (US\$ mn)



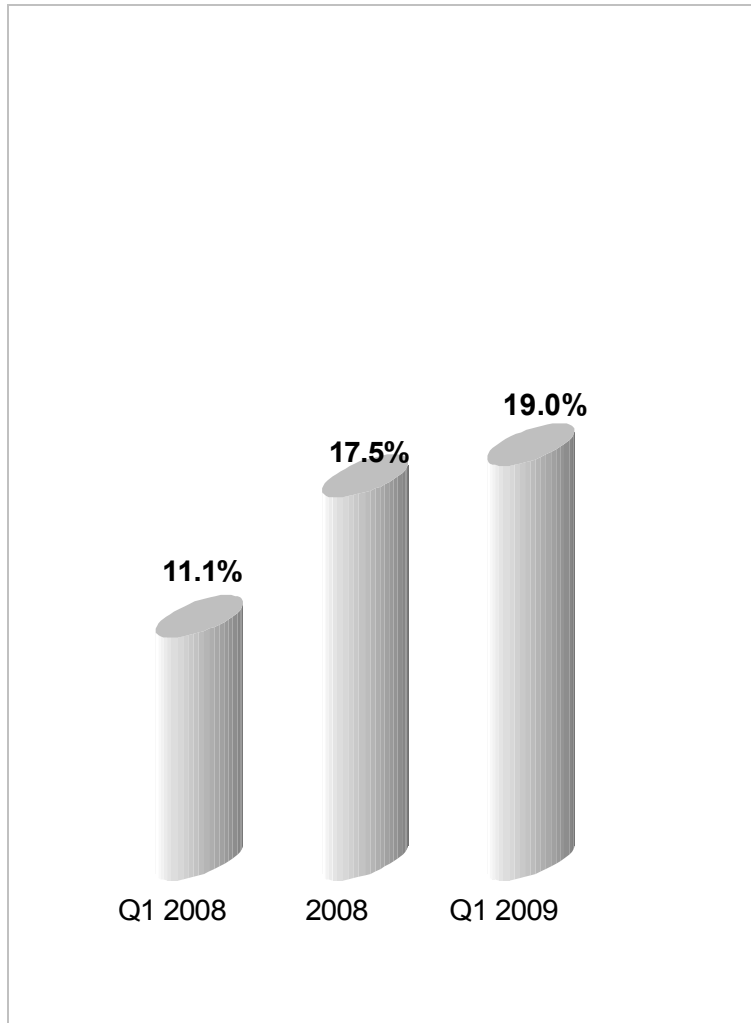
Currency Breakdown*



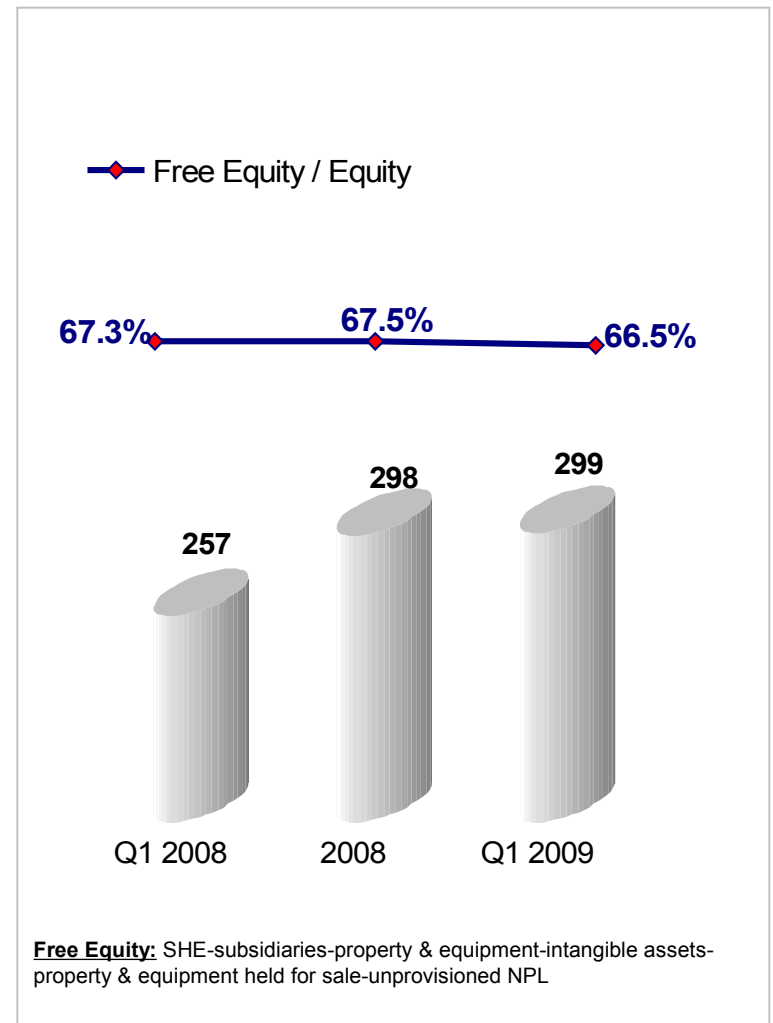
* Excluding bank deposits

Capital adequacy ratio reached 19%...

Capital Adequacy Ratio (CAR)



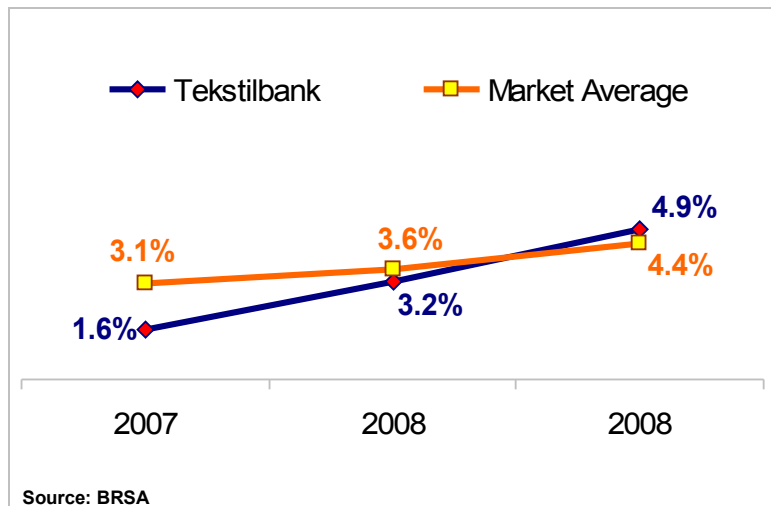
Free Equity (TRY mn)



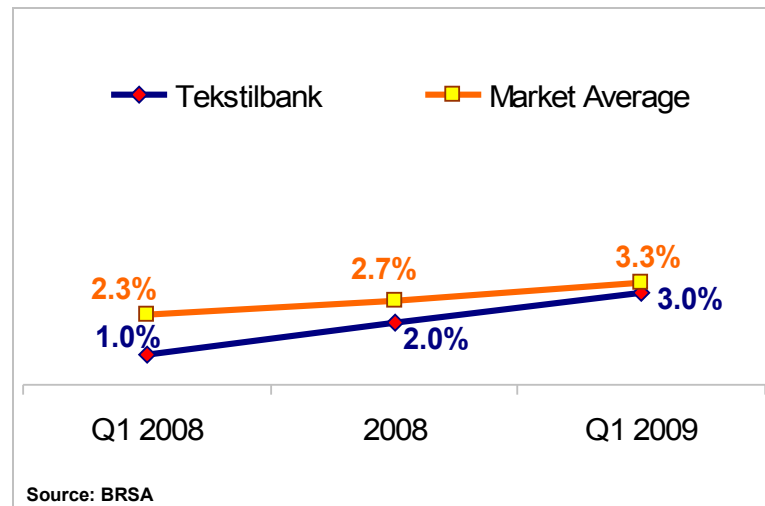
Free Equity: SHE-subsidaries-property & equipment-intangible assets-property & equipment held for sale-unprovisioned NPL

Increase in NPL ratio mainly due to the shrinkage in the loanbook...

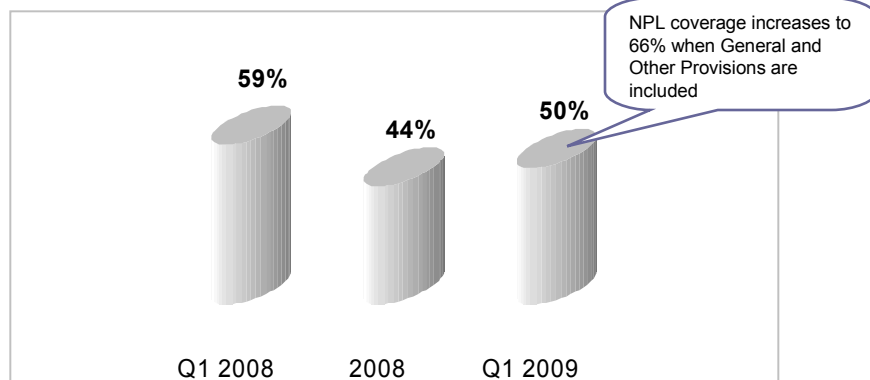
NPL Ratio



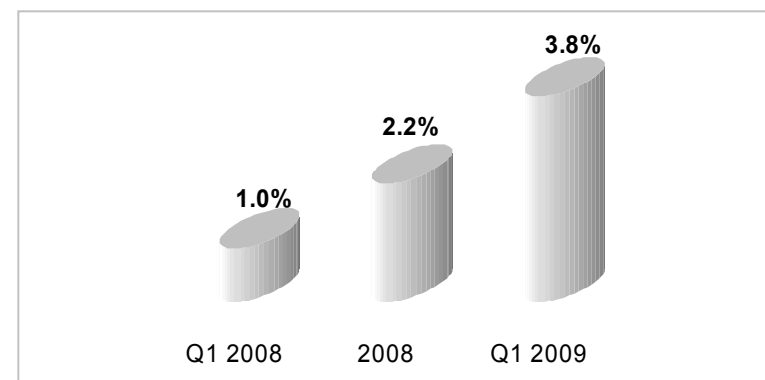
NPL Ratio (including non-cash loans)



NPL Coverage



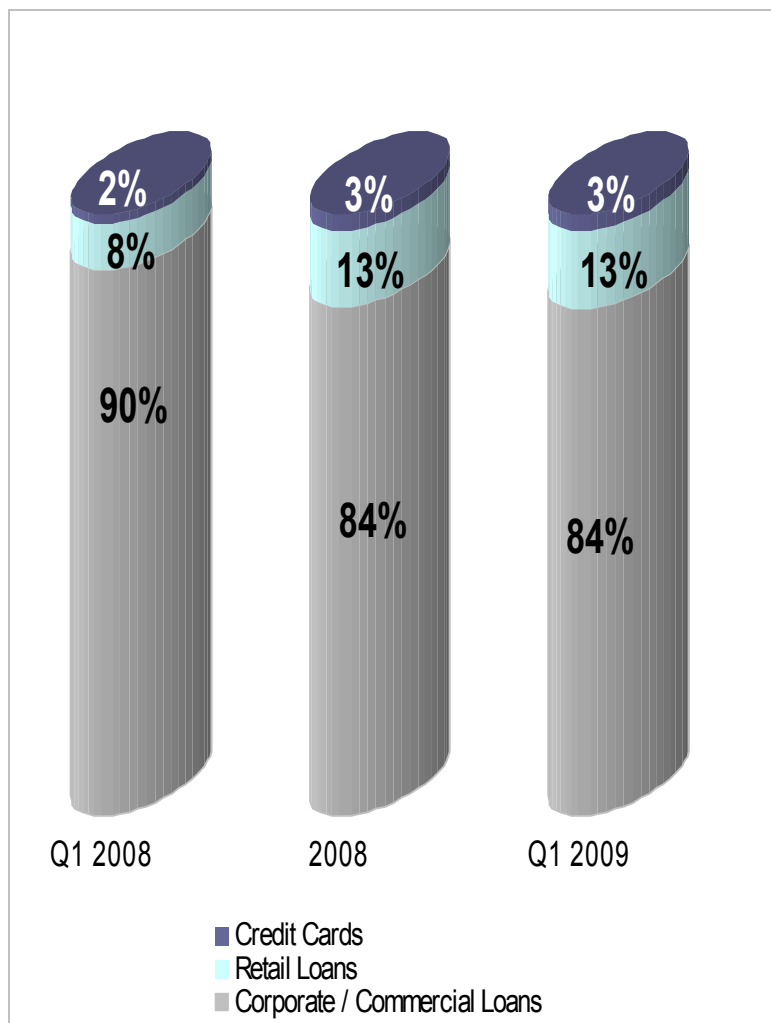
Cost of Risk



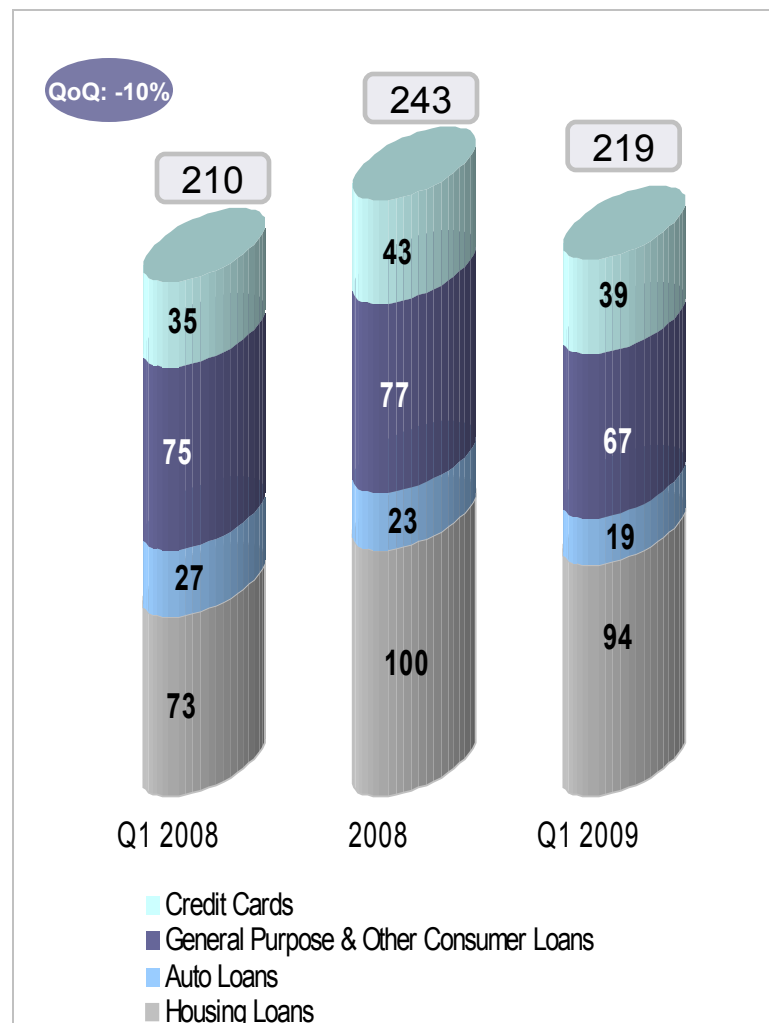
*The decline in NPL ratio of the market is mainly due to the sale of a portion of NPLs of some banks.

Retail banking...

Breakdown of Loan Portfolio



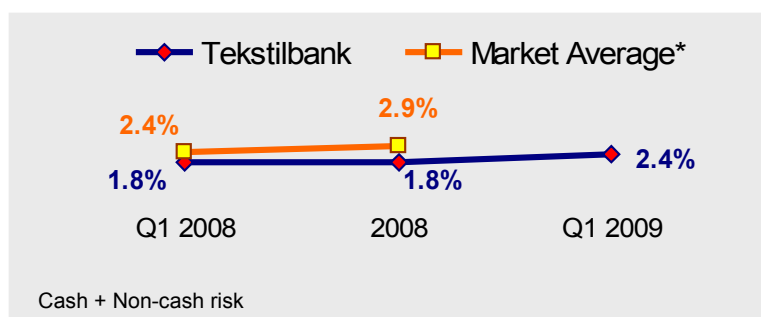
Breakdown of Retail Loans (TRY mn)



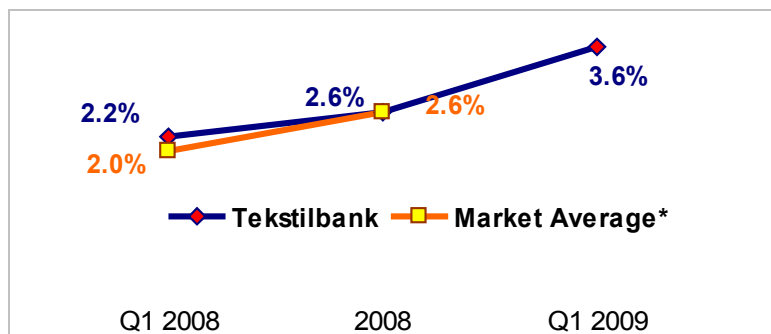
Clean balance sheet...

Related party exposure has been historically below market average...

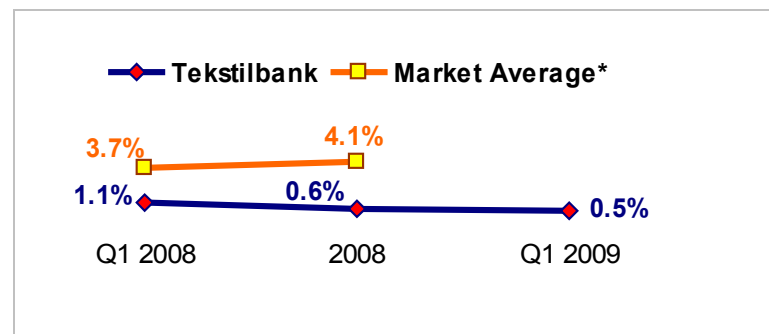
Group Total Risk / Total Risk



Group Cash Loans / Cash Loans



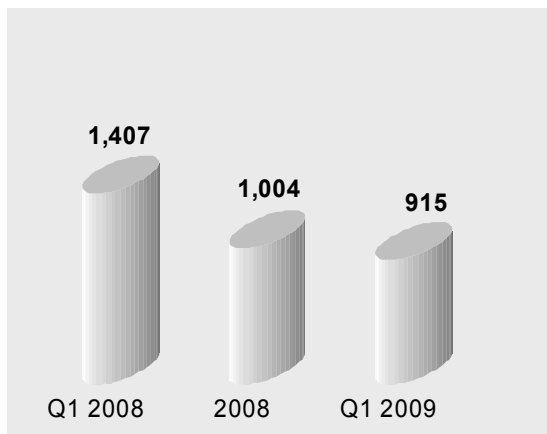
Group Non-Cash Loans / Non-Cash Loans



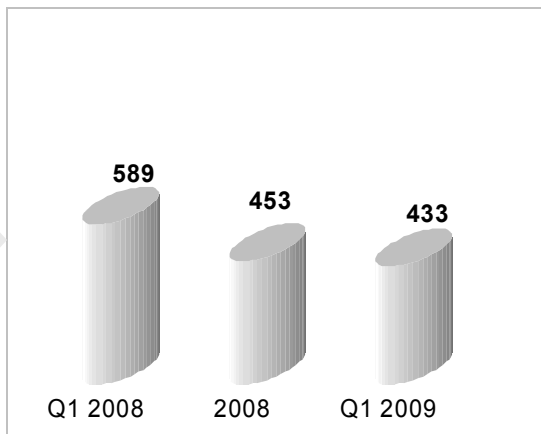
* Selected 19 banks' average (public banks are excluded) for December 2008, March 2009 figures for the market are not available yet

Decline in non-cash loans continued due to uncertain environment...

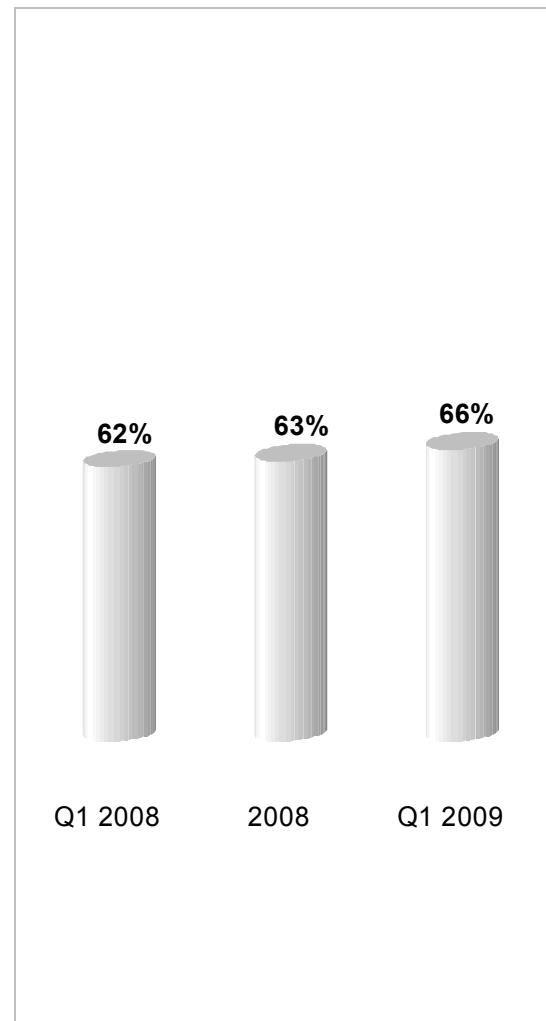
Total Non-Cash Loans (TRY mn)



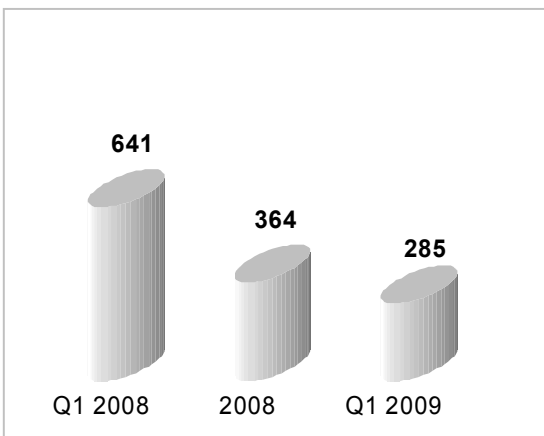
TL Non-Cash Loans (TRY mn)



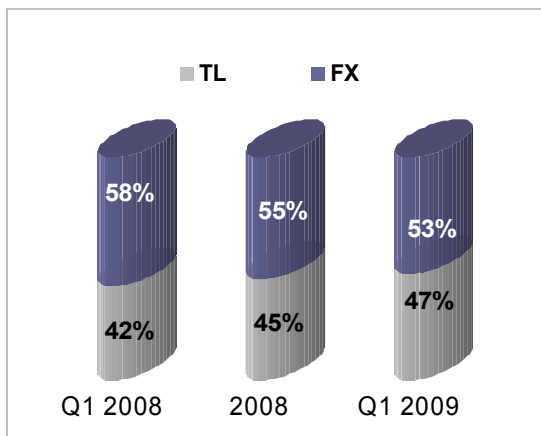
Non-Cash / Cash Loans



FX Non-Cash Loans (US\$ mn)

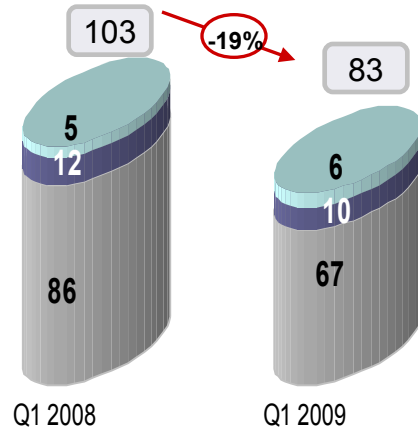


Currency Breakdown of Non-Cash Loans

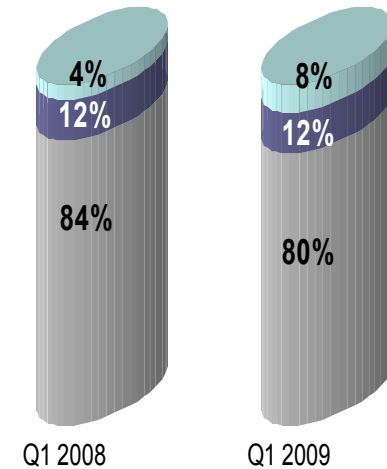


Interest Income & Expense...

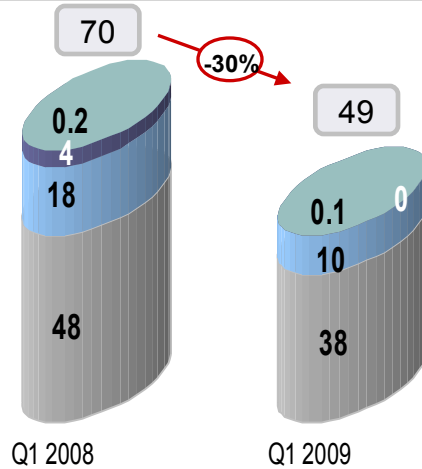
Interest Income (TRY mn)



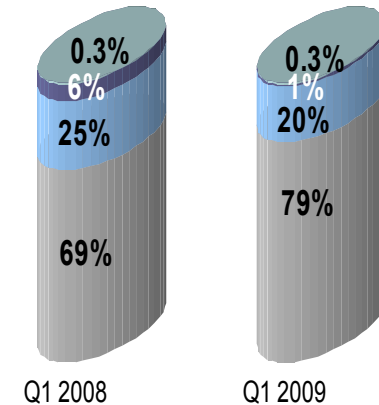
Composition of Interest Income*



Interest Expense (TRY mn)

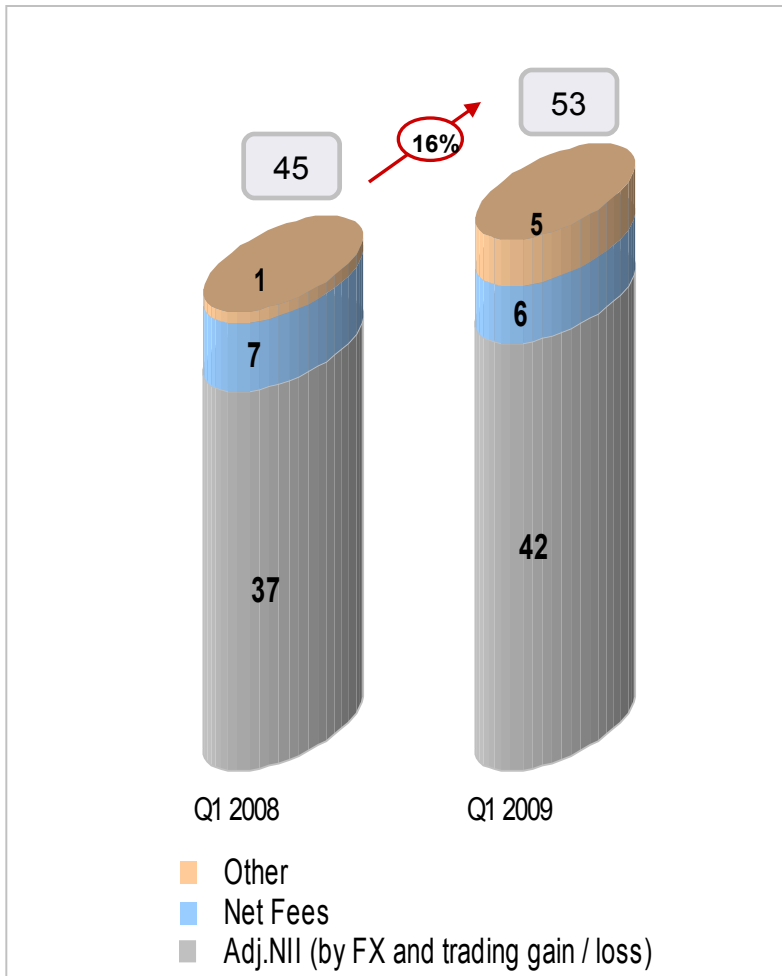


Composition of Interest Expense

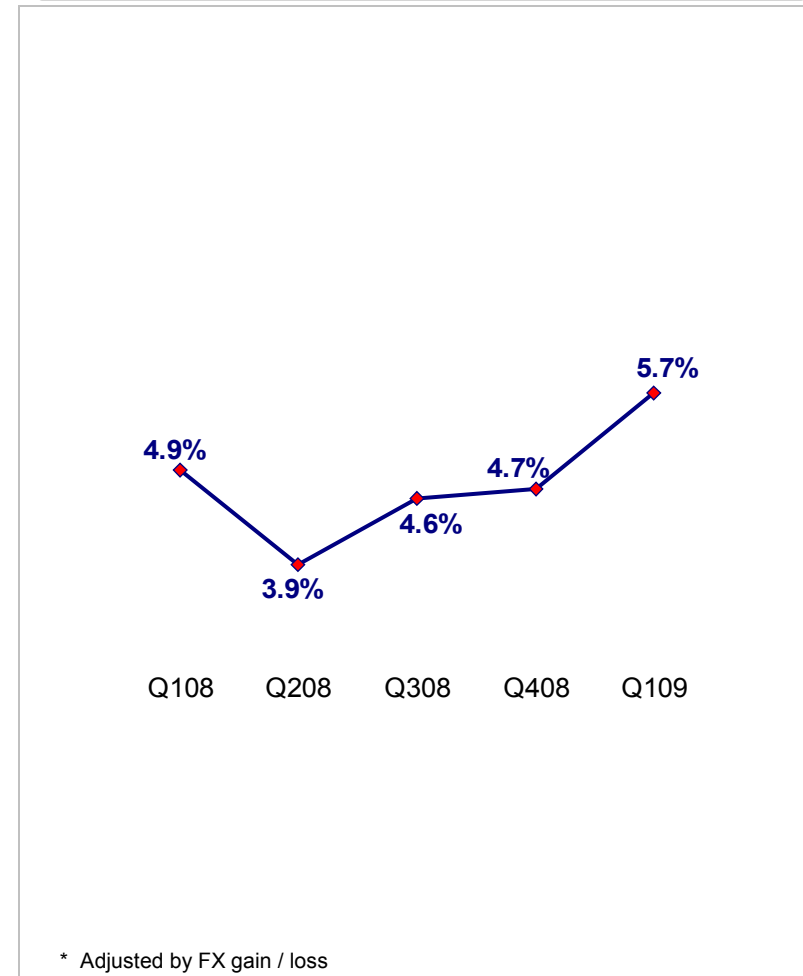


Margin improvement thanks to decline in interest rates on deposits...

Banking Income (TRY mn)

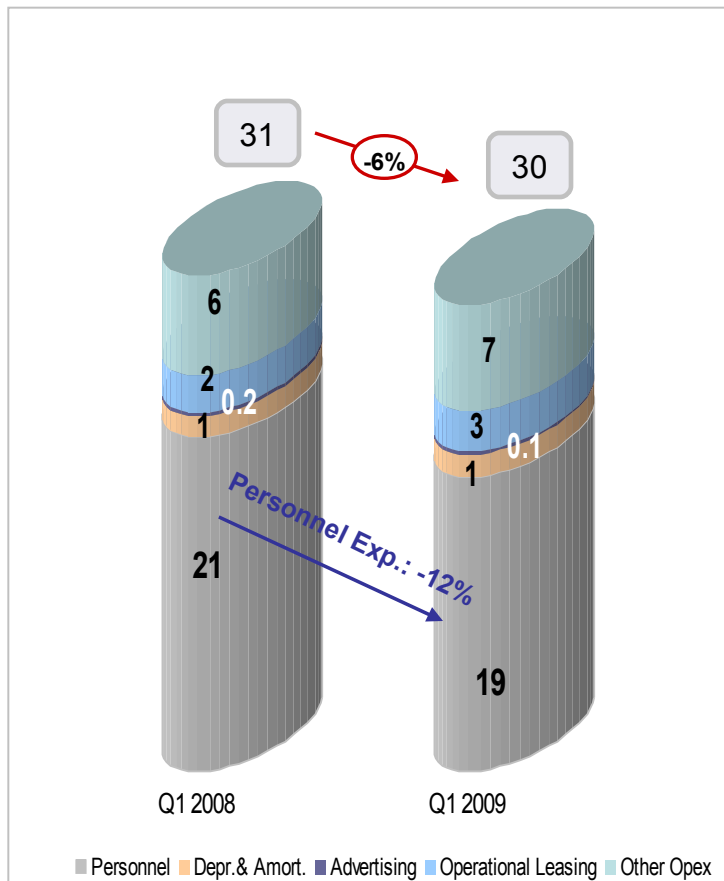


Adjusted Net Interest Margin*

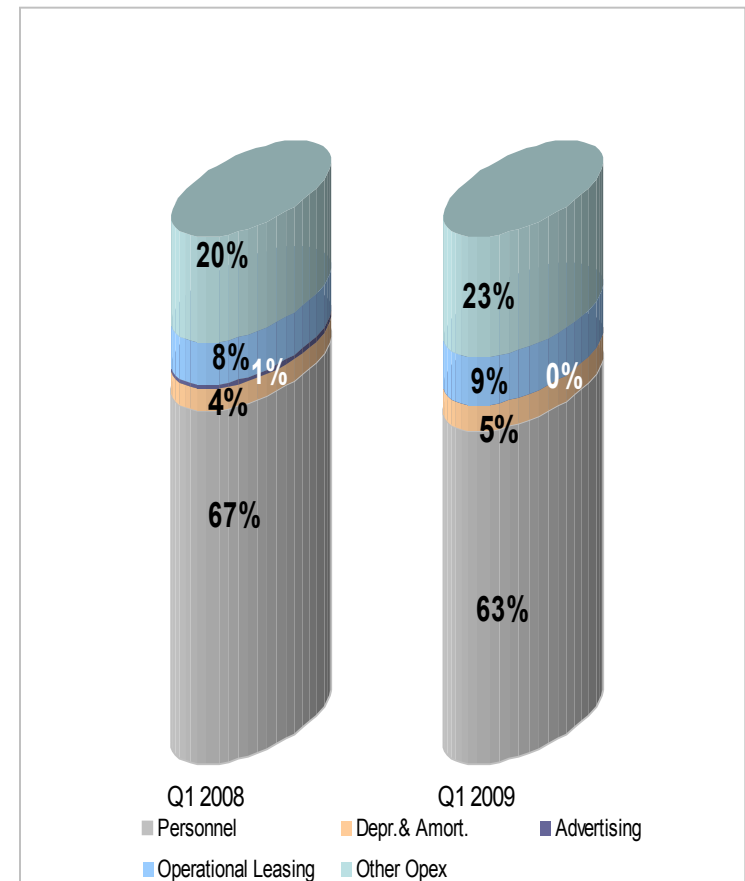


Strict cost measures started to be effective in Q109...

Operating Expenses (TRY mn)



Composition of Operating Expenses



Summary Balance Sheet...

TRY mn	Q1 2008	2008	Q1 2009
Cash & Banks	394	764	739
Total Securities	365	395	218
Total Cash Loans	2,284	1,600	1,398
Fixed Assets & Subsidiaries	109	113	115
Other	60	96	99
Total Assets	3,212	2,968	2,569
Deposits	1,822	1,515	1,387
Interbank Money Market	246	224	4
Borrowings	657	703	663
Other	106	84	66
SHE	381	442	450
Total Liabilities & SHE	3,212	2,968	2,569

Summary Income Statement...

TRY mn	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009
Interest Income	102.8	109.2	115.5	107.8	82.8
<i>Loans</i>	86.1	90.0	94.1	87.6	66.5
<i>Securities</i>	12.4	14.8	15.9	16.2	10.2
<i>Other</i>	4.3	4.4	5.5	4.0	6.1
Interest Expense	69.9	81.7	82.8	73.6	48.8
<i>Deposits</i>	48.4	54.3	59.0	55.8	38.4
<i>Funds Borrowed</i>	17.5	21.3	13.9	12.7	9.9
<i>Interbank & Other</i>	4.0	6.1	10.0	5.0	0.5
Net Interest Income	32.8	27.5	32.7	34.3	34.0
<i>Net FX Gain (Loss)*</i>	3.3	3.5	3.5	(0.1)	2.0
Adj. Net Interest Income	36.2	30.9	36.2	34.2	36.0
<i>Net Trading Income (Loss)*</i>	0.9	0.7	0.6	0.9	5.8
<i>Net Fees & Commissions</i>	6.6	7.0	6.8	7.0	5.6
<i>Other Operating Income</i>	1.1	2.0	5.3	5.7	4.6
Total Operating Income	44.8	40.6	49.0	47.7	51.9
<i>Provisions</i>	5.6	9.7	12.2	15.5	14.7
<i>Opex</i>	31.3	32.7	32.3	35.3	29.5
Profit Before Tax	7.9	(1.8)	4.4	(3.0)	7.7
<i>Tax</i>	(2.2)	(0.2)	(0.7)	0.9	(1.4)
Net Income	5.7	(2.0)	3.7	(2.1)	6.3

* Foreign exchange gain / loss resulted from derivatives are included in FX Gain (loss), not in Net Trading Income (Loss)

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For further information please contact:

Aslı Su

Head of Investor Relations

asli.su@tekstilbank.com.tr

Phone: +90-212-335-5410

investorrelations@tekstilbank.com.tr

www.tekstilbank.com.tr